

Prices are in dollar increments. Please note that all prices listed are suggestions. Condition and age of item should be considered when pricing. The consignor sets the final price.

Indy Kids Sale Pricing Guidelines

Tier 1 - Discount / Department Stores (WAL-MART, TARGET, JC PENNEY, KOHL’S, SEARS, ETC.)

Tier 2 - Chain Stores (GAP, OLD NAVY, OSH KOSH, ETC.)

Tier 3 – Upscale brands (GYMBOREE, RALPH LAUREN, JANIE AND JACK, HANNA ANDERSON, ETC.)

ITEM	\$ for TIER 1	\$ for TIER 2	\$ for TIER 3
<i>BOTTOMS</i>	<i>BOTTOMS</i>	<i>BOTTOMS</i>	<i>BOTTOMS</i>
Jeans	1-3	3-5	4-8
Dress Pants/Slacks	1-3	3-5	4-8
Casual/Skirts	1-3	3-4	4-7
Shorts	1-3	3-4	4-7
Sweatpants	1-2	3-4	3-6
<i>DRESSSES</i>	<i>DRESSSES</i>	<i>DRESSSES</i>	<i>DRESSSES</i>
Jumpers	1-4	3-5	4-7
Dresses	2-5	4-7	4-8
Sundresses	1-4	3-5	4-7
Holiday Dresses	3-6	6-8	7-10
<i>TOPS</i>	<i>TOPS</i>	<i>TOPS</i>	<i>TOPS</i>
Sweaters	1-4	3-5	5-8
Sweatshirts	1-3	2-4	4-6
Turtlenecks	1-3	2-4	3-6
Long Sleeves	-2	2-4	3-6
Short Sleeve/Sleeveless	1-2	2-3	3-6
Basic T-shirt w/or w/out logo	1-2	2-3	3-5
Dress Shirt	1-3	3-5	4-7
<i>OUTFITS/SETS</i>	<i>OUTFITS/SETS</i>	<i>OUTFITS/SETS</i>	<i>OUTFITS/SETS</i>
2-piece matching	2-4	3-6	7-10
3-piece matching	2-6	5-7	7-12
4-piece matching	3-7	6-8	8-15
<i>OUTER WEAR</i>	<i>OUTER WEAR</i>	<i>OUTER WEAR</i>	<i>OUTER WEAR</i>
Winter Coat/Jacket	3-6	4-8	8-12
Snow Pants	2-5	4-6	5-9
Snow Suit	3-8	6-9	6-10
Denim Jacket	2-5	4-6	5-9
Raincoat	2-5	4-6	5-9
Polar Fleece	2-4	4-6	5-7
Vests-Lined	2-5	4-6	5-8
Athletic/Sweat Suits	3-6	5-7	5-9
Spring Coat/Light Weight	2-5	4-7	5-9

ITEM	TIER 1	TIER 2	TIER 3
<i>PAJAMAS</i>	<i>PAJAMAS</i>	<i>PAJAMAS</i>	<i>PAJAMAS</i>
Footed/Non-footed sleeper	1-2	2-3	2-5
2 or 3 piece PJ sets	1-2	2-3	2-5
Night Gown	1-2	2-3	2-5
Bath Robe	1-3	2-4	2-5
<i>SWIM WEAR</i>	<i>SWIM WEAR</i>	<i>SWIM WEAR</i>	<i>SWIM WEAR</i>
Swim Suits	1-3	2-4	3-5
Swim Trunks	1-3	2-4	3-5
Cover Ups	1-3	2-4	3-5
Sunglasses	1-2	1-2	1-2
<i>ACCESSORIES</i>	<i>ACCESSORIES</i>	<i>ACCESSORIES</i>	<i>ACCESSORIES</i>
Hats-Summer and Winter	1-2	2-3	2-4
Gloves and mittens	1-2	2-3	2-4
Scarves	1-2	1-2	1-2
Belts	1-2	1-3	1-3
Purses	1-2	2-3	2-4
Back Packs	1-4	3-6	4-7
Tights	1-2	1-2	1-3
<i>SHOES</i>	<i>SHOES</i>	<i>SHOES</i>	<i>SHOES</i>
Boots- Winter	1-3	2-4	5-10
Boots- Hiking	1-3	2-4	5-10
Sneakers	1-3	2-4	5-10
Dress Shoes	1-3	2-4	4-7
Sandals	1-3	2-4	3-7
Pool Shoes	1-2	1-2	
Slippers	1-2	1-2	
<i>MATERNITY</i>	<i>MATERNITY</i>	<i>MATERNITY</i>	<i>MATERNITY</i>
Shirts	1-3	2-4	3-52-3
Jeans	2-4	4-6	5-8
Shorts/Skirts	2-4	3-5	4-7
Pants/Capris	2-4	3-5	4-7
Dresses	2-4	3-6	4-8
Suits/2-piece sets	3-6	5-8	8-10
Swimsuit	2-3	3-4	4-7
Nightgown/Robe	2-3	3-4	4-7
<i>INFANT CLOTHING</i>	<i>INFANT CLOTHING</i>	<i>INFANT CLOTHING</i>	<i>INFANT CLOTHING</i>
Bibs- Group of 3+	1-2	2-3	2-4
Gowns/Sleepers	1-2	2-3	3-4
T-shirts- Group of 3+	1-2	2-3	3-4
Onesies-specialty or w/words	1-3	2-4	2-5
Onesies-Basic Group of 3+	1-2	1-3	1-3
Rompers	1-2	2-3	3-4

